

Introduction

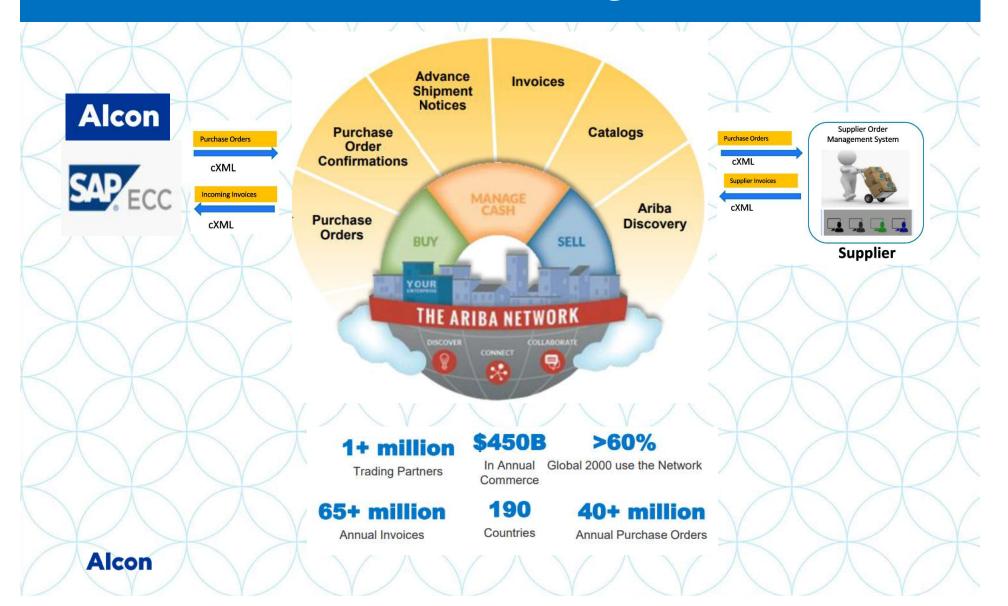
Dear Valued Alcon Supplier,

Alcon is pleased to announce that we have entered into a long-term agreement with SAP Ariba to migrate our procure-to-pay processes to their cloud-based solution. Conducting business on the Ariba Network will be required, and all transactional documents between our companies will be exchanged through this platform. SAP Ariba brings our suppliers many benefits such as real-time PO delivery, use of online catalogs, invoice automation and payments in a timely manner.

Suppliers new to the Ariba Network generally start transacting on the Ariba Network for free. However, based on the volume of transactions you have on the Ariba Network (across all customer relationships) you may be eligible for fees.

The Registration Guide shows new suppliers how to register on the Ariba Network and existing users how to incorporate Alcon in their already existing accounts. This guide also provides information steps to create an Alcon supplier profile.

The Ariba Network is the leading business network



Using your existing systems, what if you could...



Collaborate immediately with all trading partners?

- Immediate access to online invoice creation tool
- Automate the buying process through catalogs



Turn paper into efficient electronic transactions?

- Enable faster deal closure
- Increase order processing productivity gains via cXML
- Increase order accuracy through PunchOut Catalogs



Catch errors and correct them - before they even happen?

Reduce manual intervention



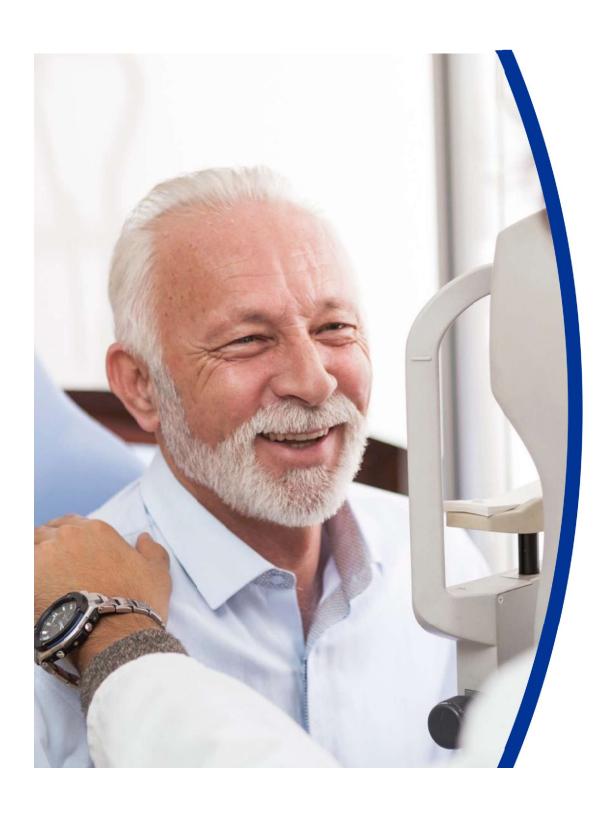
Track invoice and payment status online in real time and accelerate receivables?

- Decrease in late payments
- Improvement in reconciling payments



See opportunities you're missing and have the ability to trade globally?

- Increase in customer retention
- Growth among existing accounts
- Grow new business



Supplier Registration Process





Before you start..

By default, the Ariba Network displays in the language of your browser (when supported) – make sure this is your preferred language.



To change your language settings, follow the below steps based on browser:

Internet Explorer

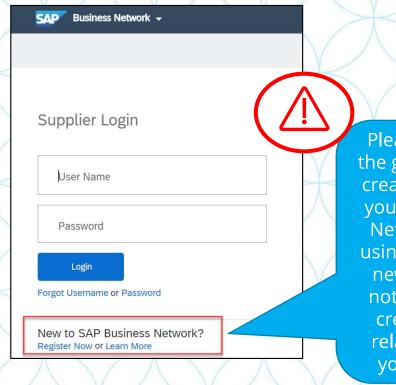
Navigate to **Tools**, and then select **Options**.

In Internet Explorer, language can be added in section **Language** on the **General** page.

Move the preferred language to the top of the list.

Mozilla Firefox

Navigate to **Tools**Language options are in the **Context** section.
Move the preferred language to the top of the list.



Please do not use the general account creation process. If you open an Ariba Network account using this link, your new account will not automatically create a trading relationship with your customer.

Supplier Registration Process

- 1. The customer logs in to Ariba Network and invites your company to join.

 Typically, your company is already in contact with a customer that transacts with their suppliers through the Ariba Network.
- 2. The Ariba Network sends an email message to you containing a link to start the registration process.
- 3. Ariba Network notifies you through email when the account is active and ready to transact with your customer.



Invitation Letter

This e-mail contains information about electronic transactions with Alcon and a link to the landing page.



New user registration

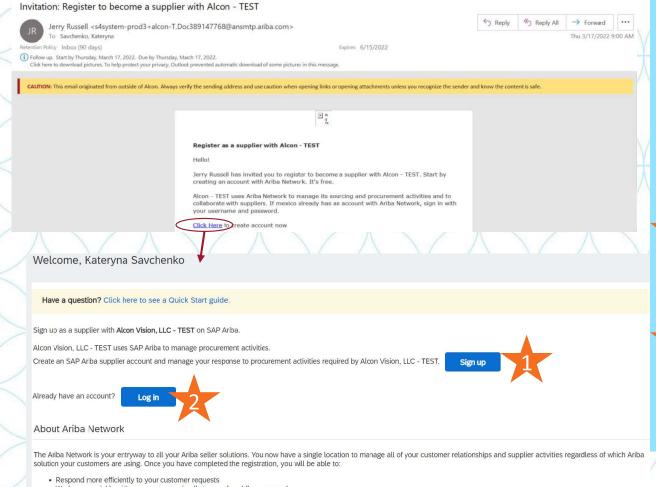
3 steps to complete

Landing pageFirst time user
& Existing users





Getting Started



Open the Invitation Letter that received via email, then select **Click Here** link in the body of the email to proceed. You will be redirected to the landing page. If you did not receive the email invitation, please check your spam folder.

Next Steps:



If you're a **First-time user**, click **Sign up** to start the registration and follow the instructions on the next slides.



If you already have an account, click Log in using you current Ariba username and password in order to accept the relationship with Alcon.

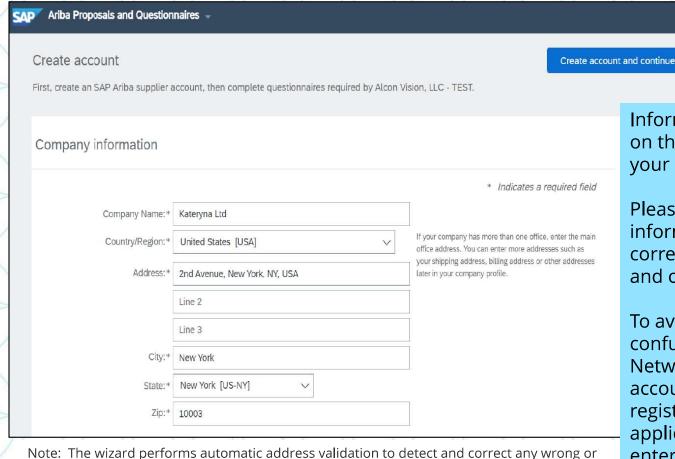
- Work more quickly with your customers in all stages of workflow approval
- Strengthen your relationships with customers using an Ariba Network solution
- · Review pending sourcing events for multiple buyers with one login
- · Apply your Company Profile across Ariba Network, Ariba Discovery and Ariba Sourcing activities

Moving to the Ariba Network allows you to log into a single location to manage:

- All your Ariba customer relationships
- All your event actions, tasks and transactions
- Your profile information
- · All your registration activities
- · Your contact and user administrative tasks

Supplier Registration - step 1

Company information



misspelled portion of a mailing address. A pop-up window shows a recommendation, which you can accept or reject. There is an ISO-based country- or region-specific drop-down list for

state/province in the address section of the supplier profile. Select from the drop-down list

Information pre-populated on this page was provided by your customer.

Cancel

Please check if the information is accurate, correcting incorrect entries and completing missing data.

To avoid potential confusion, the Ariba Network checks for duplicate accounts as part of the registration process. This applies to both standard and enterprise accounts.

Fill in the required information in English.

Alcon

(where available) instead of entering free text.

Supplier Registration - step 2

Administrator information



User account information

Enter the requested information in the fields onscreen. Those ones marked with an asterisk are required to be completed.

You may enter your email address as your username, but you may create a different username.

Passwords follow the below parameters:

- Minimum of 8 characters
- Must contain a mix of letters and numbers
- Is case-sensitive.

The answer to the secret question is required (will be needed when requiring a forgotten password or username).

		* Indicates a required field
Kateryna	Savchenko	SAP Business Network Privacy Statement
Kateryna.Savcher	nko@Alcon.com	
Use my email a	s my username	
test-Kateryna.Sav	chenko@Alcon.com	Must be in email format(e.g john@newco.com)
•••••		Passwords must contain a minimum of eight characters including upper and lower case letters, numeric digits, and special characters.

English	~	The language used when Ariba sends you configurable notifications. This is different than your web b
Kateryna.Savcher	nko@Alcon.com	Customers may send you their orders through Ariba Network. To send orders to multiple contacts in your organization, create a distribution list and enter the email address here. You can change this anytime.
	Use my email a test-Kateryna.Sav	Use my email as my username test-Kateryna.Savchenko@Alcon.com

IMPORTANT:

The person whose name is entered in the user account information section becomes the account administrator automatically. Account administrators can transfer the administrator role to another user later.

Supplier Registration - step 3

Tell us more about your business: Product and Service Category

		tegories		Add	-dr- Brow	se	
	Mobile Telephone Support Service	X					
Ship-to or Service Locations:*	Enter Ship-to or Service Locati	ion		Ada	-or- Brow	se	
	New York - United States X						
Tax ID:	Optional		Enter	your nine-digit Company	ax ID number.		
				the nine-digit number issu			
DUNS Number:	Optional		account.	DUNS number is appende	d with "-1" in te	est	
I have read and agree to the Terms of Use							
I hereby agree that SAP Business Network and the applicable profile visibility settings.					e SAP Busines	s Network	
		Jok Filvacy Statement to learning	low we process pe	sorial data.			
luct and Service Category	Selection						
Search Browse							
k the product and service category you	want to add and click the + ico	n. Lower-level product and s	ervice categorie	s are displayed after yo	u click a pro	duct and service category. Click OK to	save you
nges.							
owse Product and Service Ca	ategories Didn't find what yo	ou were looking for? Try Sea	arch »				
Agricultural & Fishing Machinery >	Computer Services	; >	Access mai	nagement services >	⊕	Fax administration service	(+)
Agricultural & Fishing Services >	Earth Science Servi	rices >	Electronic r services >	nail and messaging	⊕	Fax support service	(
Apparel, Luggage & Personal Care >	Economics >			nication services >	⊕	Mobile telephone administration service	①
Chemicals >	> Information Techno Delivery >	ology Service >		,	>	Mobile Telephone Support Service	-1
Cleaning Supplies >	Manufacturing Tech	hnologies >				Pager administration service	(
Computer Hardware, Software & Felecom	Professional Engine	eering Services >				Pager support service	(
Construction & Maintenance Services	Statistics >	v				Telephone administration service	•
Selections (1)	_						

In adding Product and Service Categories, you have two options:

Option 1:

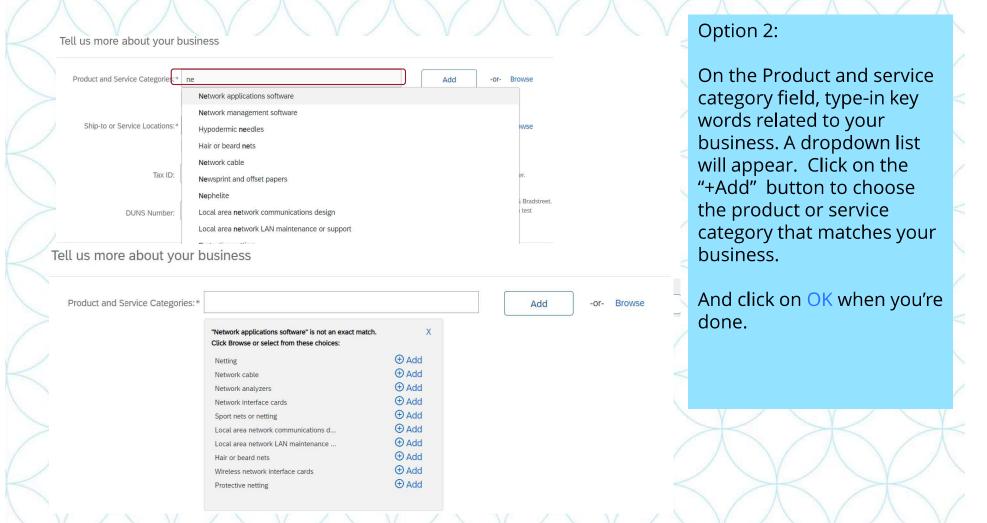
Click on Browse, and a dropdown list becomes available. Click on the "+" icon and choose the lowest level (level 4) of the product or service category you wish to add.

Remember to tick the box under My Selections.

And click on OK when you're done.

Supplier Registration – step 3

Tell us more about your business: Product and Service Category





Supplier Registration - step 3

Tell us more about your business: Ship-to and Service Locations

						20	
Product and Service Categories:*	Enter Produc	t and Service Categories			Add	-or-	Browse
	Network cable	X					
Ship-to or Service Locations:*	new				Add	-or-	Browse
	New Han	npshire - United States			,	Suggestions	
Tax ID:	New Jers	sey - United States					er.
		kico - United States					
							k Bradstre
DUNS Number:	New York	c - United States					i test
	New York	k-Northern New Jersey-Long Island	d - New York, Ne	w Jersey	, Pennsylvania		
ct the territories that your company serves. If you		global coverage, choose Global.	V		V		
Global Select Ship-to or Service Locations	our company offers		V		V		
Global Select Ship-to or Service Locations Global tick a country/region to add and click the + icon	our company offers	s are displayed after you click a country/region		our change	S.		
Global Global Select Ship-to or Service Locations lick a country/region to add and click the + icon North America	our company offers	s are displayed after you click a country/region United States >	•	our change			·
Global Global Select Ship-to or Service Locations lick a country/region to add and click the + icon North America > Central America >	our company offers	s are displayed after you click a country/region United States > Bermuda	⊕⊕	New Y	ork Carolina		⊕
Global Global Select Ship-to or Service Locations lick a country/region to add and click the + icon North America Central America South America	our company offers	s are displayed after you click a country/region United States > Bermuda Canada >	⊕ ⊕	New Y North North	ork Carolina Dakota		⊕ ⊕
Global Global Select Ship-to or Service Locations lick a country/region to add and click the + icon North America > Central America >	our company offers	s are displayed after you click a country/region United States > Bermuda	⊕⊕	New Y North North	ork Carolina		⊕⊕⊕
Select Ship-to or Service Locations lick a country/region to add and click the + icon North America > Central America > South America > The Caribbean >	our company offers	s are displayed after you click a country/region United States > Bermuda Canada > Greenland	①①①①①	New Y North North > Northe Ohio	ork Carolina Dakota ern Mariana Islands		+++++
Global Global Select Ship-to or Service Locations lick a country/fregion to add and click the + icon North America Central America South America The Caribbean Northern Europe	our company offers	s are displayed after you click a country/region United States > Bermuda Canada > Greenland Mexico >	⊕⊕⊕⊕⊕	New Y North North Northe Ohio	ork Carolina Dakota Orm Mariana Islands		⊕⊕⊕⊕
Global Global Select Ship-to or Service Locations Global Select Ship-to or Service Locations Global	our company offers	s are displayed after you click a country/region United States > Bermuda Canada > Greenland Mexico > Saint Pierre and Miquelon	⊕⊕⊕⊕⊕⊕	New Y North North > Northe Ohio	ork Carolina Dakota Orm Mariana Islands		+++++
Global Global Select Ship-to or Service Locations Global Select Ship-to or Service Locations Global Global Select Ship-to or Service Locations Global	our company offers	s are displayed after you click a country/region United States > Bermuda Canada > Greenland Mexico > Saint Pierre and Miquelon	⊕⊕⊕⊕⊕⊕	New Y North North Northe Ohio	ork Carolina Dakota Orm Mariana Islands		⊕⊕⊕⊕

For Ship-to and Service Locations, you can follow the same steps performed for the Product and Service categories.

Either type in key words or click Browse and select the level-3 state/province you wish to add.

Supplier Registration - step 3

Tell us more about your business: Tax ID, DUNS # and T&Cs

You can enter your 9 digit Tax ID, and your 9 digit DUNS number, if available.

Read the Terms of Use and the SAP Business Network Privacy Statement and tick the check box if you agree. (Optional) Print the Summary page for your records. You can also print the terms of use.

Tell us more about your b	pusiness							
Product and Service Categories:*	Enter Product and Service Categories		Add	-or-	Browse			
	Mobile Telephone Support Service X							
Ship-to or Service Locations:*	Enter Ship-to or Service Location		Add	-or-	Browse			
	New York - United States X	1						
Tax ID:	Optional	Entery	our nine-digit Compa	ny Tax ID n	umber.			
DUNS Number:	Optional		the nine-digit number DUNS number is apper)					
I have read and agree to the Terms of Us	se							
I hereby agree that SAP Business Networ and the applicable profile visibility setting	rk will make parts of my (company) information accessible to other users ar gs. Please see the SAP Business Network Privacy Statement to learn how w	d the public be e process pers	ased on my role withii sonal data.	n the SAP E	Business Network			
					Create account a	nd continue	Cancel	

You may review your information again and when ready, click Create Account and Continue.



Supplier Registration - step 4

Activate and Verify your Email

Confirm Your Email Address

ACTION REQUIRED

Check your email inbox for a message from Ariba. Click the link in the activation email sent to Kateryna.Savchenko@Alcon.com

If you do not receive an activation email.

- · Check your junk mail folder or email filter settings to verify that automated emails from Ariba are not blocked from your inbox.
- Click Resend to have another activation email sent to you.

Resend

· If you have more than one email address, you can enter another email address and click Send. Your email address in your profile will be updated accordingly.

Enter other email address

Send

After clicking on Continue, Ariba shows the Activate Your Account Now page where you need to verify your email address.

Ariba Network sends you an email confirming registration of your account. You must click the link in the email to activate your account and start transacting with your customer.

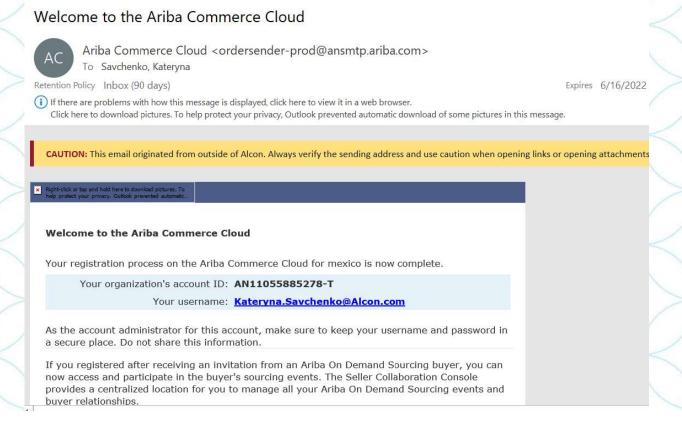
Thank you for registering your Ariba account. To complete the registration process we just need to verify your email address. Please click on the following link to confirm your address. This link will take you directly to your account where you can start using Ariba Network.

Click here to activate your Ariba account.



Supplier Account is created!

An email notification gets sent upon the successful creation of your account in Ariba.

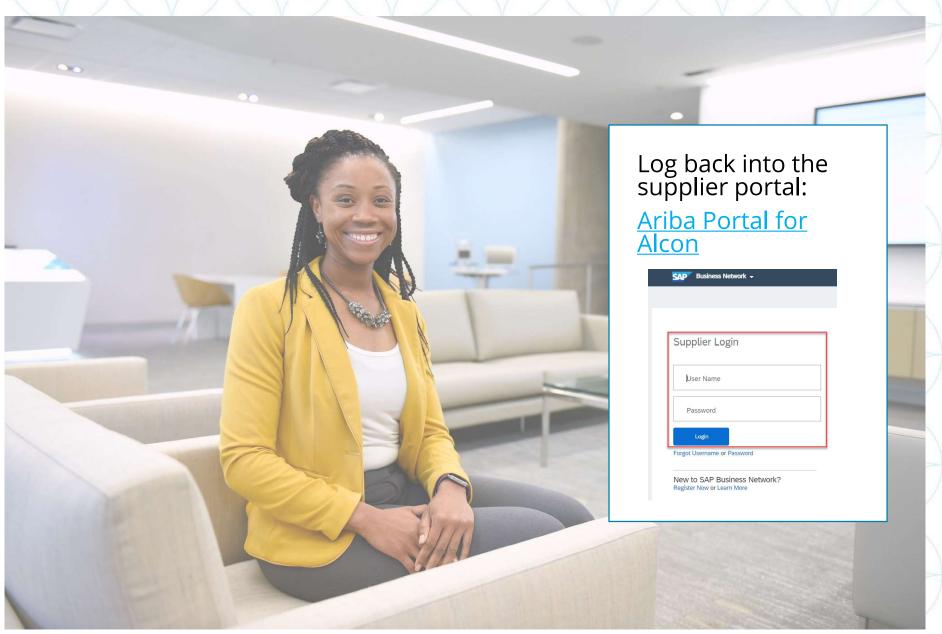


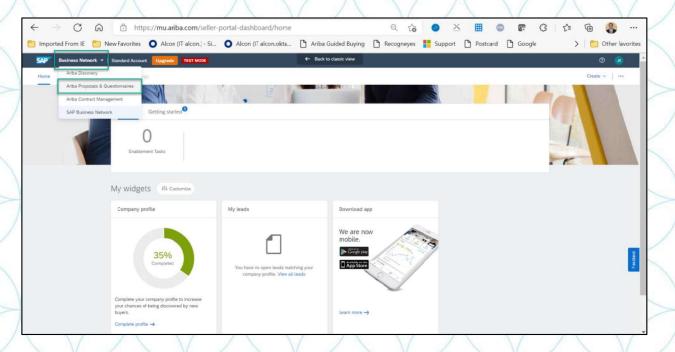
Once logged in to your account, you have the option to give a more detailed description of your company's profile. This information is optional but we advise you to complete as much information as possible as this will give your buyers a more detailed overview of your activities.





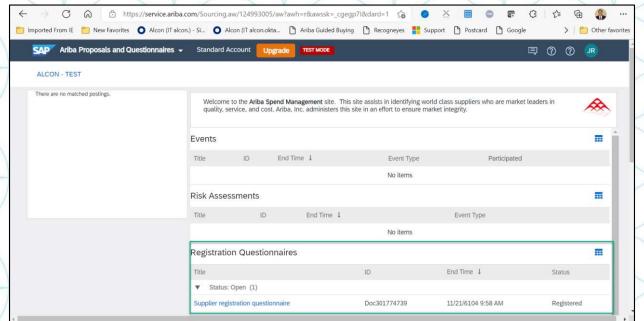
How to revise your Alcon supplier profile





On the upper left corner, select the Business Network drop down

Then click Ariba Proposals and Questionnaires

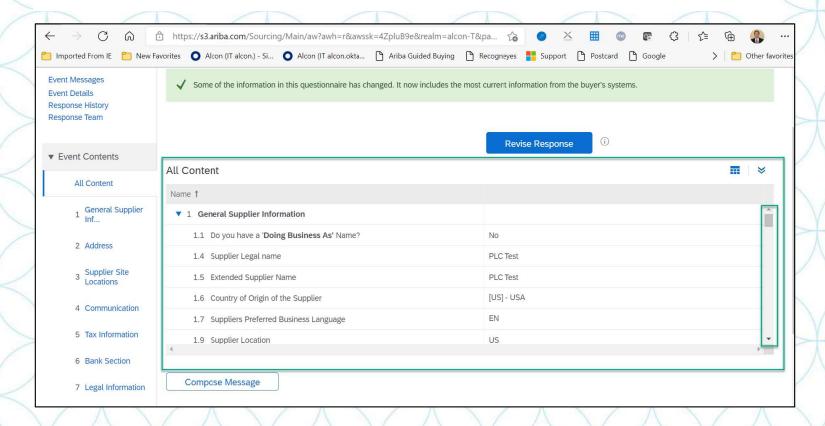




Select the Supplier Registration Questionnaire or Alcon Supplier Profile Registration

The registration form appears on screen. Please complete this form.

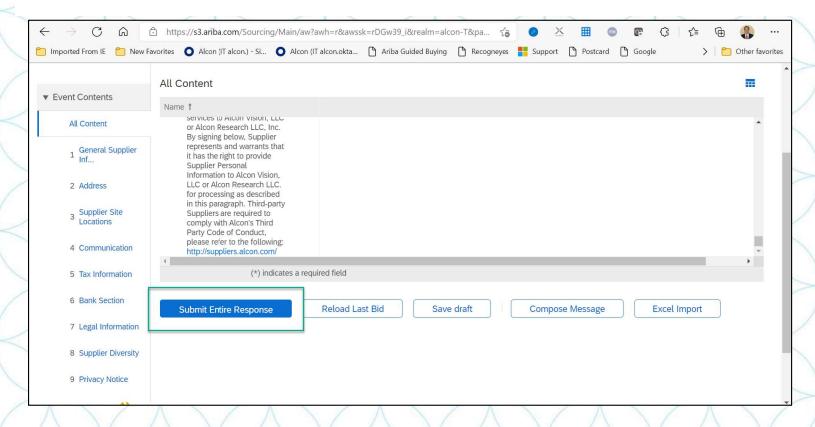
You can see a button at the top that says Revise Response. This will allow you to edit this form and make any changes as required.



Important note: There are many questions, use the scroll bar to the right to answer all the questions.



At the end of the page, you have the option to Save as draft or to Submit Entire Response.



This concludes the registration process.

Alcon

For more information, you may visit these links:



